



FRESNO CHANDLER

EXECUTIVE AIRPORT

FCH Tenant Meeting Recap

Meeting Date - 6/21/2024

Henry Thompson – Welcome to all those attending. Introduced Assistant City Manager Michael Rogers. Reminded all in attendance of the rules for filing out cards if there are questions. Reminded all that if they have specific questions regarding leases to reach out directly to Melissa Garza-Perry. The last meeting was in March and those minutes were posted on the Airport's website for FCH.

Vikkie Calderon (Marketing/PR Coordinator) – Advised that the website is being updated to include fast access to FCH and pilot needed information. Email address that has been established for communication FCHAirport@Fresno.gov

Lighting – The LED lighting work on the large hangars has started. You will see staff out working on the lighting. The lights are LED and are more energy efficient. Melissa is coordinating with you regarding access. If you have any questions, please contact Melissa. **[3 of 5 hangars have been completed]**

Question: Does the light stay on 24/7 all day or just at night? The light is only meant to come on at night. If you have any issues with lighting, please report them to us so they can be addressed. We are trying to improve wherever we can.

Melissa Garza-Perry (Properties Manager) – Provided update about potential FBO at 970 W. Chandler. Had a meeting with RFQ respondent and are working through a business plan and idea. This idea must include full FBO services.

The audience asked who the company or individual was. We cannot disclose that information just yet because we are not in negotiations yet. We are working in that direction.

Access to Chandler Avenue – we have spoken to the Public Works department and have determined that Chandler Avenue is a private street. We are working with PW to determine how we would move forward if we were to restrict vehicular traffic from sunset to sundown.

One neighboring tenant stopped into the meeting. Was advised that nothing has been done yet, we are still doing our due diligence on how to move forward with this matter. We will reach out to all those that would be affected by such a closure. Also advised those individuals that there are no entrances to their businesses from Chandler to the public, those all use Channing, which would remain open.



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[Henry Thompson]

Landing Fees - We were not prepared to work on the implementation of landing fees that are currently in the Master Fee Schedule. They have been in the MFS for years but have not been enforced or collected. We are now at a time where we must look at all possible revenue sources to allow FCH to operate in the black. We are currently looking at how we could assess them at FCH, but have no current plan to move forward at this time.

Jim Schamp – You are discussing landing or parking fees. But you know that historically that does not increase revenue it just prevents growth. It will prevent people from coming to FCH. Concerns that landing fees will be charged to those who assist the Fresno Sheriff's Air Squadron.

Leslie Dillahunty – RE: Commercial Aviation Permit (CAP). [Henry Thompson] - it is \$250 per year, and it is different from the landing fees. The CAP has been in place at FCH for about 2 years and the specific purpose is to endure that those individuals who are conducting commercial activity are doing so legally and appropriately and paying their fair share. Additionally, it requires the individual or company to have the proper insurance like all others operating at FCH. It reads monthly, but it is only charged annually. That wording is being corrected so it reflects the \$250 per year for commercial activity permit at FCH.

Audience – Questions about Landing Fee. Henry stated that it has been in the MFS for over 20 years. We are just starting to look at other similar sized airports to assess the rates. There was a question about the rate structure and how it would work. Henry explained how the fees are currently collected at FAT through FBO's. Discussion over the landing fees at FCH and how no large aircraft will fly into the airport. The runway does not support large aircraft.

Further discussion on how collecting LF at FAT occurs and how the FBO's handle it. Discussion on how to implement LF at FCH and needing a mechanism to collect them. Reminder that the rates have been in the books (MFS) for over 20 years, just never implemented. The audience stated that LF alone will not provide the revenue needed to help FCH, actually could decrease revenue because transient flyers will not want to land due to the LF.

Francisco Partida discussed his experience and how having a full service FBO will attract business to FCH. The Airport is in the perfect location to attract service from the North and the South. "We are missing traffic going up and down the state currently they don't stop because we don't have the service to support them."

Justin Zaklan – Comments about Flight Level Aviation and FBO status and services provided to the public. Discussion between Justin and Mr. Thompson about Flight Level



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Aviation and the services provided and consideration for the new FBO location. Both parties determined that this meeting was not the location for the discussion to occur.

Discussion continued about the level of FBO service Administration is requiring for FCH.

Discussion about the FCH budget and being short \$250,000 in the last FY. If maintain the status quo, won't be competitive or attract new people to the Airport.

Discussion about private development on the North side of the field and the possibility of opening up the other runway again.

Allocation from the Federal Government is \$150,000 per year for FCH.

People are leaving FCH and going to Selma, Reedley.

Ron Paligui discussed the baseball stadium and the City putting money into it. Henry reminded everyone that the Airports Department is an Enterprise Department and does not receive funds from the General Fund. Discussed GA being pushed from FAT because of the larger commercial aircraft.

Mentioned that Leslie and Ron went to City Council to counter Councilmember Arias's comments about FCH tenants being "country clubbers" and "like an HOA".

Assistant CM – Michael Rogers spoke about Enterprise Departments. Correct in that FAT has its mission and FCH has its mission as a reliever airport. We've got any improve the airport and the airport doesn't operate for free. There are operating costs, there are capital costs and there are not a lot of federal grants that contribute to the operation. We can make the facilities more attractive so that we can allow more or have space here all of that takes revenue and those revenues aren't coming in. Now the City of Fresno's Airports Department is enterprise funds and what that means is that no general fund tax dollars go towards the operation of this enterprise fund of either of the airports. That's in the city charter and the expectation with that is that the airports will be as opposed to financially self-sufficient as possible.

Discussion of reversion of an asset that is privately built. Cannot have the asset in perpetuity, it must be transferred back to the Airport at the natural end of the life of the agreement.

Questions about the FCH budget. Submit your questions and we would be happy to respond to them.

Audience comment about charging for EV chargers at FCH.



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construct building the price just change the number on the marquee OK got it OK thanks so is security update

John Markle – Update about Public Safety. Decrease in sharing PIN Codes. APS staffing should be at 100% and you will see increased patrols at FCH. Seeing fewer break-ins and attempts. If you see something, say something.

Request for code and signage at the pedestrian gate next to the restaurant. *Discussion about a new sign being placed on the fence. **Want OPS number and code written on the sign. [Sign wording has been sent to facilities for review and making the sign.]***

Tenants requested third party security at night. Advised the officers will handle the patrol and other divisions are allowed to write reports on premises, which helps with security as well.

Question about \$132,000 City Department charges. These charges are for City ID charges from Fleet, ISD, and Purchasing for services provided to FCH from other City departments.

Budget questions – Henry offered to sit down and meet with Justin Martin over continued line by line questions.

Staff have reached out to Mr. Martin for a meeting, no response.

Submitted Questions:

John Krikorian – Would like a simple pathway, guidelines need to be followed to come up with a plan for development of the North side of the field. Would like access to building setbacks and requirements.

VJ Mizrayan – Comments about issues with obtaining his invoice. Addressed by Properties and Finance. Discussed how Madera differs from FCH. Creating their own FCH airport advisory board to communicate things to Management. FCAA – Fresno Chandler Airport Advisory Committee. Discussed how everyone there volunteers their time to the Civil Air Patrol or FCSO Air Squadron. Demanded an apology from Councilmember Arias for comments made the Council meeting regarding FCH tenants.

Leslie Dillahunty – Please explain what has been done to implement the taxiway reconstruction of which \$2.3 million has been received in grant money. Secondly, explain each of the operating expenses so the budget that was shared online, what is the airports operating budget for 2025?



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Henry Thompson - For Chandler in FY25 to \$2.3 million that taxiway project is in the planning phase now so with our budget being approved just yesterday that project will be moving forward and so more details on the timing of that will be coming as we get it planned out but that is planned for 2025. We have the planning, design, and bidding process to get through. We advise once we know more about the overall project.

Note - \$2.3 million is AIP entitlement funds and Revenue.

Mary King – Last sentence on the agenda “no obscene language or yelling will be allowed.” Discussion from group on how they feel the wording is not necessary on the agenda as they have never engaged in such behavior. Request it be removed.

Question about the meeting minutes, I appreciate that there are minutes now, but it was reviewing, and it was like the pages of the book. Melissa is trying to polish it as we move forward but they the intention is that that we continue to get better at collecting everything that's going around the room here, but you know it doesn't get a bit challenging.

FUSD Space – Updated that BSK is working on environmental to get negotiations finished. FUSD is investing \$55 Million in the project.

Henry Thompson -

I appreciate you all for being here. We heard you we will go back, and we'll look at the things that we've discussed. I do hope that you will understand that we are trying to improve the airport, we're trying to figure out how to move it from where we are now to something better not something worse so getting your feedback is an important part of that process. Again, we hear you thank you for being here today.